

# Any Fleet. Any Asset. Spireon Creates Visibility.

Whether you're responsible for five or five hundred drivers, vehicles, trucks, trailers, or other assets — FleetLocate by Spireon offers GPS tracking tailored to fit your needs. Get the top web-based solution for location information, analytics, and actionable insight to not only get visibility into where everything (and everyone!) is in real time, but also to run more efficiently, do more with less, and save money doing it.

## CHOOSE FLEETLOCATE FOR:

### LOCAL FLEET MANAGEMENT

Increase dispatch efficiencies, reduce vehicle misuse, improve customer service, and drive revenue. Accommodate new business opportunities by adding stops on the fly to the closest driver

### TRAILER AND ASSET MANAGEMENT

Reduce detention time, automate yard checks and maintenance, improve driver satisfaction, increase trailer and asset utilization, and get your assets back to work faster.

### DRIVER SAFETY & PERFORMANCE

Identify and reduce risky and costly driver behaviors, such as speeding, harsh braking, and excessive idling to lower insurance costs and fuel consumption.

### ADVANCED ENGINE DIAGNOSTICS

Avoid downtime and maintain a healthy fleet through alerts triggered by engine fault codes. Proactively manage fleet maintenance schedules and keep commitments by getting ahead of vehicle service.

### COMPLIANCE

Ensure compliance with federal regulations such as FMCSA 395.15, the ELD mandate, and the Food Safety Modernization Act with the most efficient and cost effective solution on the market.



 FleetLocate  
BY SPIREON

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## Customer Satisfaction

Spireon has the highest level of customer satisfaction and retention in the industry with the top ranked published CSI and NPI scores. We establish true business partnerships with our customers built on trust. We do what we promise and take full ownership of proactive issue resolution. 70% of our business has come from competitive take-away because of poor service levels and device reliability. In contrast, we have yet to lose an existing customer to a competitor.

## Customer Service & Support

Spireon has set the Gold Standard in the industry for after-the-sale service and support, our model is radically different than our competitors. To ensure your ongoing success, we wrap a high-touch account management team around your deployment for precision installation and implementation. Additionally, you're assigned a dedicated Customer Account Manager (CAM) to ensure we are proactively monitoring your device and system performance for the life of our partnership including Quarterly Business Reviews.

## Spireon Installation Services

Spireon Express Services is the largest in-house installation services team in the industry. Time is money and we understand how critically important it is to get the installation done right the first time with quality. We have hundreds of Spireon certified installation technicians that are dedicated to meeting your assets where they are... whether in-production retro fits or at the OEM.

## Trailer Leasing Module

Spireon has developed a proprietary trailer leasing module with a proven track of refinement. We uniquely understand trailer leasing company's specific needs and requirements.

## Alliance Marketing Support

We understand the importance of successfully marketing the advantages of trailer telematics to your end lease or rental customers. Our partnership support model includes working closely with you to develop highly professional sales brochures, presentation materials, advertising campaigns and marketing tools.

## Best of Breed Integration Services

Unlike other companies that use proprietary, closed systems, Spireon leverages open source, published SDKs, APIs, and data standards as a core differentiator. We have invested in professional services and software development resources to provide seamless integration with your back-end and operating systems.