

WHERE YOUR PLUMBING COMPANY IS LEAKING MONEY



1



Leak #1: Fuel Costs

- Fuel accounts for 30% of fleet operating expenses.
- Excessive idling can waste a quarter to half gallon of fuel per hour.

2



Leak #2: Lease Payments & Vehicle Ownership

- The estimated total cost of ownership for a light-duty vehicle runs between \$5,000 and \$8,000 per vehicle, per year, whether they are in use or not.

3



Leak #3: Maintenance & Repairs

- \$1,000 - \$3,000 is spent on maintenance per vehicle annually.
- Unplanned breakdowns cost 3 to 9 times more than planned maintenance.

4



Leak #4: Insurance

- Commercial auto insurance costs around \$750 to \$1,200 per vehicle. Rates can increase depending on accidents and driving violations.
- An accident that includes damage to both a person and a vehicle increases insurance by about 33 percent.
- 40% of motor vehicle accidents are work-related.

5



Leak #5: Labor and Overtime Costs

- The average median pay for plumbers is \$52,590 per year, not accounting for overtime.

FleetLocate helps plumbing companies optimize fleet operations, reduce fuel costs, and keep customers happy. Talk with a fleet management specialist at **1-800-557-1449**, or request a demo at **Spireon.com**

Sources

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Leak #1

- ### HOW TO PLUG THE LEAKS
- Implement Driver Performance Monitoring to gain vision into wasteful driver behavior like idling and speeding. You can save as much as 33% on fuel economy by improving driver habits.
 - 100% of surveyed FleetLocate customers saw a decrease in fuel costs after adopting FleetLocate

Leak #2

- Right-size your fleet—making sure you only have the vehicles you really need to get the job done can result in significant cost savings.
- 66% of surveyed FleetLocate customers reported an increase in vehicle utilization of 10% or more.

Leak #3

- Start a maintenance program and save up to \$490 per truck per year.
- 53% of FleetLocate customers reported reduced vehicle downtime by more than 10%.

Leak #4

- Monitor risky driver behavior and coach your drivers to attain a 55%-60% reduction in unsafe driving events.
- 74% of surveyed customers agree that FleetLocate helps them identify drivers that need improvement.

Leak #5

- Track technician activity and location with FleetLocate to boost efficiency and reduce overtime. Fleets with a telematics system in place can see a 12% decrease in labor costs.